

HIE Finance Workgroup Kickoff Meeting

Thursday, December 10, 2009

11:00 AM – 12:00 PM

Number: 888-232-0366

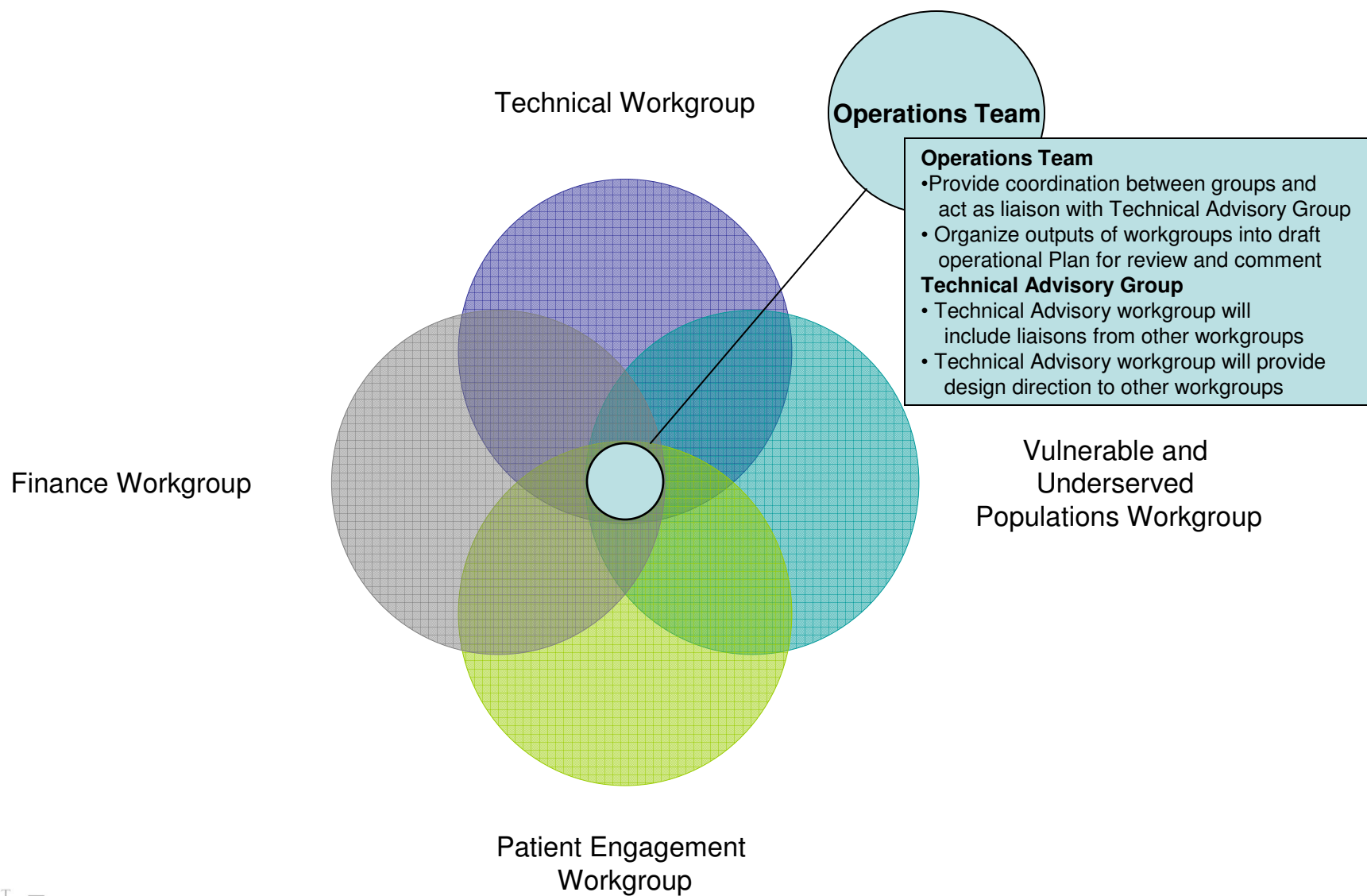
Participant passcode: 355658

Agenda

Topic	Discussion Items	Time
➤ Introductions		5 min
➤ Workgroup Framework		5 min
➤ Review Workgroup Charter	<ul style="list-style-type: none">➤ Goals➤ Objectives	15 min
➤ Deliverables	<ul style="list-style-type: none">➤ Required for Operational Plan➤ Long Term Deliverables	15 min
➤ Project Milestones and Timelines		15 min
➤ Wrap-up and Next Steps	<ul style="list-style-type: none">➤ Call for Co-Chairs➤ Next meeting	5 min

Please access materials, including the workgroup charter, here: <http://www.hie.ca.gov/>

Workgroup Framework



Finance Workgroup Charter

Purpose	Recognizing that the creation of a robust health information exchange (HIE) infrastructure in California will depend on its ability to secure the financial capital to build infrastructure capabilities and develop ongoing revenue streams to maintain operations, the Financing Workgroup will address the need to develop financing strategies and sustainability models for HIE in California.
Linkage to other Efforts	Other efforts, such as the California Privacy and Security Board (CalPSAB), Medi-Cal meaningful use program, workforce training, regional extension centers and others must be incorporated into the process as appropriate. As necessary, ad hoc committees that include members of CalPSAB and Workgroup members will be created to effectively and quickly deal with issues.
Principles and Objectives	The process for developing and evaluating sustainability models and financing strategies should be a collaborative, open, inclusive, fair and transparent. Such a process will engender trust and collaboration between and among stakeholders.
	HIE financing strategies should consider how to leverage the Medicare and Medicaid meaningful use incentives that are anticipated to create demand for products and services that enable HIE among eligible providers.
	The proposed financing strategies and sustainability models should support a means for providers to achieve meaningful use and address disparities in providers' abilities to secure financial capital.
	The State's financial and technical assets, including access to ARRA administrative matching funds and CMS "meaningful use" incentive payments, should be leveraged to support the development of financing strategies sustainability models for HIE infrastructure.
	Public and private sector assets, including existing investments in health IT and HIE, should be leveraged to support the creation of a robust HIE infrastructure.

Workgroup Charter, continued

Principles and Objectives (Continued)	The Workgroup should coordinate with efforts currently underway in California, including other workgroups that are part of the current process, CalPSAB, the Medi-Cal meaningful use program, REC programs, California Health Financing Facilities Authority (CHFFA), and other identified efforts.
Goals	To develop financing strategies that will enable the provision of high-value HIE services, including those that support meaningful use and others that generate sustainable demand.
	To develop cost estimates for achieving statewide HIE (total cost of HIE infrastructure)
	To develop policy recommendations for financing strategies and sustainability models that may be incorporated into the Operational Plan for submission to the Office of the National Coordinator for Health IT (ONC) on March 31, 2010.
	To ensure that requirements of the expected HIE participants are incorporated into and supported by the HIE infrastructure; expected HIE participants include: consumers, hospitals, ambulatory care providers, health plans, health information organizations (HIOs), government and others.
	To garner support, consensus, and buy-in from California stakeholders around financing strategies and sustainability models for HIE in California.

Workgroup Deliverables

Topic	Discussion Items
Required for Operational Plan	<ul style="list-style-type: none"> ➤ Estimated costs for statewide HIE in California ➤ Financing strategies and sustainability model for inclusion in the Operational Plan <ul style="list-style-type: none"> • Identification of possible revenue sources, including tax subscription models and possible loan funds • Proposed approach to build sustainability model to support CA HIE services ➤ Finance Workgroup Project schedule (2010 - 2013) ➤ Finance Workgroup Staffing plans ➤ Finance Workgroup Cost estimates ➤ Issue Identification and risk mitigation strategies ➤ Metrics and measurement tools to ensure that objectives are met
Other/Long Term Deliverables	<ul style="list-style-type: none"> ➤ Revenue source identification, including tax and subscription models and possible loan funds ➤ Sustainable business model for statewide HIE services including pricing strategy ➤ Detailed plan to administer sustainable revenue to support CA HIE services, including budget, available funding sources, and recommendations

Project Milestones and Timelines

Meetings will be weekly on Wednesday from 11am to 12 noon PST (proposed)

Week	Key Topics and Decisions
12/10	<ul style="list-style-type: none"> ➤ Initial kick-off meeting and education ➤ Finalize charter; ➤ Create project schedule through March 31st, 2010 / Operational Plan submission
12/16	<ul style="list-style-type: none"> ➤ Initial working session on operational plan deliverables
12/23	<ul style="list-style-type: none"> ➤ Continued working sessions on operational plan deliverables
12/30	<ul style="list-style-type: none"> ➤ Draft outlines for operational plan deliverables
1/6	<ul style="list-style-type: none"> ➤ Finalize and distribute outlines for operational plan deliverables
1/13	<ul style="list-style-type: none"> ➤ Initiate operational plan deliverable development
1/20	<ul style="list-style-type: none"> ➤ Incorporate feedback from advisory board into operational plan outlines ➤ Draft operational plan deliverables
1/27	<ul style="list-style-type: none"> ➤ Draft operational plan deliverables ➤ Develop project plan, staffing and budget requirements for 2010 through 2013 to support operational plan deliverables

Week	Key Topics and Decisions
2/3	<ul style="list-style-type: none"> ➤ Finalize first public draft of operational plan deliverables
2/10	<ul style="list-style-type: none"> ➤ Review and reconcile operational plan components with other workgroups
2/17	<ul style="list-style-type: none"> ➤ Incorporate feedback from advisory board into operational plan deliverables ➤ Update operational plan deliverables
2/24	<ul style="list-style-type: none"> ➤ Compile all components into a complete draft operational plan
3/3	<ul style="list-style-type: none"> ➤ Work with Operations Team to finalize operational plan draft for public distribution and comment
3/10	<ul style="list-style-type: none"> ➤ Workgroup review and comment on complete operational plan
3/17	<ul style="list-style-type: none"> ➤ Incorporate feedback from advisory board into operational plan deliverables
3/24	<ul style="list-style-type: none"> ➤ Incorporate public feedback into operational plan deliverables
3/29	<ul style="list-style-type: none"> ➤ Finalize operational plan for submission to ONC

Wrap-up and Next Steps

➤ Call for Co-Chairs

- Responsibilities
 - Lead weekly workgroup calls
 - Guide content and drafting of deliverables
 - Participate as member of core Operations team to coordinate among workgroups and provide updates to Advisory Board
- Process for nominations
 - Please email your nomination to Joseph Ray at jdray@manatt.com
 - Nominations will be presented to the State for selection
 - A representative from the state project may contact you

➤ Workgroup Staff

- Joseph Ray and Alana Ketchel
- Julie Murchinson, Amanda Goltz, and Kier Wallis

➤ Next Steps

- Contact co-chairs over the next week
- Review Health Information Exchange Cooperative Agreement Application to ONC, containing Strategic Plan and budget
 - Available here:
<http://www.hie.ca.gov/FederalUpdates/CAHIECooperativeAgreementApplication/tabid/95/Default.aspx>
- **Next meeting: Wednesday, December 16, 2009 at 11:00 AM. Dial in: 888-232-0366; Participant passcode: 355658**